

ThreePoint Capital Welcomes Loren Hawkins



THREE POINT CAPITAL ANNOUNCES APPOINTMENT OF LOREN HAWKINS TO NATIONAL MANAGER, BROKER RELATIONS

KELOWNA: October 1, 2019 – Three Point Capital Management Corp. (“ThreePoint”) is pleased to announce the appointment of Loren Hawkins to the role of National Manager, Broker Relations, effective October 2, 2019. In this newly created position, Loren will be tasked with introducing ThreePoint’s residential mortgage lending program to a greater number of mortgage brokers from BC to Ontario, as well as enhancing ThreePoint’s existing relationships with mortgage brokers by finding where our value can be enriched.

“As ThreePoint expanded the markets in which we provide residential mortgage lending from British Columbia to include Alberta, Manitoba and Ontario, we knew this position of National Manager, Broker Relations would be key to the continued growth of our company and we insisted that the person we selected reflect that vision enthusiastically and professionally. We are thrilled to welcome Loren to the ThreePoint team as we enter our 25th year of business. Loren has been an advocate and champion for the mortgage broker community in BC for two decades and we are confident that he will continue to do so as the newest team member of ThreePoint.”

Ryan Lee, ThreePoint’s President & CEO.

Loren joins ThreePoint after a successful 22-year career within the BC Credit Union system including Coast Capital, Northern Savings and First West Credit Union. During this time, Loren spent nearly a decade building his skill set as a branch lender before moving to Northern Savings where he was instrumental in the launch of their broker channel. In the fall of 2006 Loren joined Valley First, which is now a division of First West Credit Union, to manage their broker channel and was eventually appointed to oversee their channel for all brands before deciding to step away from the credit union and become a licensed mortgage broker in 2015.

Loren remains very active within the mortgage broker industry, having served 12 years as an Executive Director on the board of the Canadian Mortgage Brokers Association-British Columbia (CMBA-BC) and currently sits as the President of the Mortgage Brokers Institute of British Columbia (MBIBC).

“I have known the ThreePoint team for many years, long before they re-branded from Paradigm Mortgage. ThreePoint demonstrates their value to both the mortgage industry and the broker channel every day and for me to have the opportunity to bring that value to even more brokers is exciting. I know brokers have options when it comes to MIC mortgage lenders, I also know that once you work with the ThreePoint team, you will want to work with us again. I am excited for this opportunity and look forward to enhancing ThreePoint’s market share within our valued mortgage broker community.”

Loren Hawkins, ThreePoint’s National Manager, Broker Relations.

About ThreePoint Capital

ThreePoint is a private Canadian non-bank residential mortgage lender providing mortgage financing solutions to borrowers in British Columbia, Alberta, Manitoba and Ontario. Working exclusively through the professional mortgage broker channel, ThreePoint provides residential mortgage financing to borrowers who have the capacity to repay and significant equity in real estate but do not qualify for institutional financing.

For further information please contact:

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